

MOTIVATION SKILLS FOR MOTIVATORS

Motivation, beyond doubt, is an important factor in retaining the best employees and in leading them to reach their performance potential.

Are you a good self-motivator?

Are you and your managers equipped with advanced knowledge, methods and tools to motivate your staff members?

"Motivation Skills Training for Motivators" provided by HRO will enable you to upgrade your motivation skills by benefiting from the latest scientific research about human motivation. The content integrates some of the most powerful distinctions from Maslow, Herzberg, and McClelland with practical techniques from NLP and Epstein.

Learning Objectives:

- the 14 **key motivational factors** at work;
- A clear picture of own **motivation profile**;
- **Self-motivation skills**;
- Identify the individual needs of each staff members;
- Strategies and methods to **motivate employees**;
- How to **motivate a team**;
- Become more motivated, more conscious and better motivators.

Tools & Methodology:

- Learner centered interactive methodology;
- An advanced Motivational Questionnaire;
- Interactive presentations;
- Self-reflection and exercises;
- Discussions.

Training Outline:

- The 14 key motivational factors at work;
- Motivational profiles;
- Achievement motivation thinking;
- Self-motivation skills:
 - Advanced goal setting: SMART and beyond;
 - Positive self-talk;
 - Visualizing and anchoring.
- The role of manager as a motivator;
- Identifying the individual needs of each staff members;
- Strategies and methods to motivate employees;
- Motivating a team.

Who Shall Attend:

- Line managers;
- HR managers;
- Key talent and high-potentials;
- Entrepreneurs and business owners.

Testimonials:

- "This training has helped me to clarify what is important for me, it made my goals much more motivating, and it has helped me to make an action plan that I can really implement."
- "This training provides good learning opportunity about how to motivate others, and I especially benefited from the practical self-motivation skills."
- "Thanks for the training! It is thought provoking. I would highly recommend to others."

Trainer Profile:



Gabor Nagy, Managing Director of HRO, Senior Consultant and Trainer. He is a co-author of FiT InTM Professional Personality Profile, HRO's Motivational Questionnaire, and a few other assessment tools and competency models. As a trainer, he combines "mental learning" with experiential training and workshop facilitation elements to achieve a lasting impact.

Client companies for his in-house programs include: Bacou-Dalloz, Bosch, Brady, Degussa, Fuchs Petrolub, Gale Pacific, ICA, International Paint, JMGemini, Knorr-Bremse, Omron, RecruitChina, Schenker, Shanghai Volkswagen, Sinochem, SLIC, UEAS, and he has been an invited speaker and lecturer at the German, Swedish, British and American Chamber of Commerce; at the Tongji, Jiaoda, Maritime, EMLYON, Nordakademie University MBA/EMBA classes. He started to learn Chinese language in 1987, and started his career as a Chinese-Hungarian interpreter in Hungary, before holding a number of challenging positions across China for Global Autotech (Beijing Rep. Office Manager), Singapore Premier Technologies (Market Development Department Manager), and eGate InfoTech (Business Consultant). Mr. Nagy is also a Visiting Professor at the Shanghai Institute for Foreign Trade Professional Development Center. He is fluent in English, Chinese and Hungarian.